

Pioneering Green Partnerships, Investing in Impact









A Delivery Platform for Impact on the SDGs and the Paris Agreement





Our Mission

Building sustainable and resilient economies by accelerating market-based partnerships to deliver inclusive and tangible solutions to meet the UN Sustainable Development Goals and the Paris Climate Agreement



The P4G Way



P4G Country Partners



P4G Organization Partners













P4G Value-Add and Impact

Meet the Sustainable Development Goals and the Paris Agreement

P4G Thematic Focus Areas

(All partnerships integrate climate solutions)

Food and Agriculture Value Chain



Digital Solutions for Water



Energy Transition



11 SUSTAINABLE CITIES AND COMMUNITIES

Zero Waste Green Industry



Unique Value-Add

- Delivers scalable model for green recovery
- Co-creates commercial partnerships for sustainable economic growth
- Aligns SDG and climate action plans through P4G
 National Platforms
- Matches country and investor priorities with partnership and global agenda ambitions

Successes

Deal Flow and Pipeline
-70+ market-based
partnerships
-97 Knowledge Products



Scale Impact

- 428,000 metric tons
annual CO2
emissions reduced
-740,000+ individuals
benefitted

70+ partnerships working in 16 countries with 52 active commercial partners

P4G Business Model

Partnership Fund For Investments

Investing in Impact Ecosystem managed by Hub

Co-Investment

Invest up to \$100K to define business model

Co-invest up to \$1M to test the business model, establish financial viability and prepare for commercial/DFI investment

Deal Flow and Pipeline

25 Scale-up Partnerships2 Partnerships in Financial Closure

Start-ups 2018-2021 (48 funded)

Scale-ups Stage 1, Stage 2 (if required) 2018-2021 (25 funded)

P4G CATALYST/EXIT

PE / DFIs / Debt

Origination and Co-Creation

Partnership Acceleration and Advisory

Theme Integration

P4G National Platforms – Policy & Regulation

High Level Network Convening, Branding and Communication

Investor Leverage

Early-on engagement of P4G partner organizations (IFC) and network partners (IFU, FMO, GCF, PIDG, SMI etc.)

Knowledge Product

New business and finance models Best practices



P4G National Platforms and Country Alignment

- A distinguishing advantage of P4G is the approach of scaling partnerships aligned with partner country national priorities and NDC/SDG targets, as well as the global climate agenda
- P4G National Platforms co-chaired by Government, the Private Sector and Civil Society accelerate partnerships in the following ways:
 - Contribute to market system change through policy and regulatory support and market access
 - Identify the right local ecosystems and partners to originate and invest in partnerships
 - Convene partnership and sectoral roundtables, especially to share models of change that promote locally-led industry





I don't want to just say how much I value

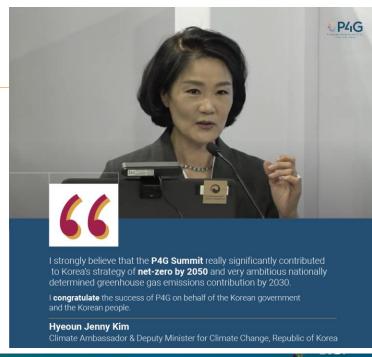
to **deliver the future of human dignity** in developing countries around the world.

P4G, but how much all of you should value P4G and commit to work with them

Diplomatic Engagement

- Biennial P4G Summits are global moments that unite heads of state, CEOS and global leaders for climate and development action
- 2018 P4G Copenhagen Summit and 2021 P4G Seoul Summit showcased green and inclusive partnership solutions for sustainable growth and to achieve net zero goals
- Colombia Summit (2023) will continue the momentum to mainstream P4G as a delivery platform for impact
- P4G also showcases partnerships at high-level moments such as the COP that includes participation from highlevel policymakers and investors





GREEN WE GO, CHANGE WE MAKE 2021 P4G Seoul Summit

더 늦기 전에, 지구를 위한 행동







Examples of P4G Partnerships

Energise Africa



- Offers an online investment platform that allows individuals to invest directly in solar businesses in Africa including Ethiopia and Kenya
- Will next improve access to affordable and clean energy by supporting more than 40 renewable energy companies
- Mobilize US \$100 million in investments, 3.5 million powered households, and 840,000 tons in annual CO2 reductions

Getting to Zero Coalition



- Goal to have zero emission shipping starting in 2030, to meeting IMO commitment of 50% emissions reduction by 2050
- Partnership will identify concrete investment and sustainable business opportunities in Indonesia and South Africa
- Opportunity to "export" renewable energy in the form of green hydrogen, ammonia and other shipping fuels

FLAWLESS



- Monetize the savings from food loss and waste in Mexico, Indonesia, and South Africa
- Offers a solution to build resilience post COVID-19 b/w corporates and government
- For example, mobilize an estimated USD \$25 billion market opportunity in Mexico representing 2.4% of its GDP & address food insecurity of 25.5 million residents

P4G Partnership Portfolio











2021:

- SokoLink
- PlusPlus
- Food Upcycling for the Future

2020:

- FLAWLESS
- Sustainable Food Partnership
- Women's Livelihood Bond
- Agroforestry ET

2019:

- Sustainable Sourcing
- PlusPlus
- Comprometido MX
- Solar Refrigeration for Fish Loss- KE

2018:

- ID Food Loss & Waste Action
- Big Data for Farmers

2021:

- Decentralized Safe Water for Asia
- Safe Sanitation Solutions
- FINISH Mondial

2020:

- Finance for WASH Access
- iW+
- Maintenance for Access
- Intelligent Leak Mgmt
- Clean Textile Production 2019:
- BRAC Clean Water for All
- uMngeni EIP- ZA
- Beverage Alliance- ET
- IoT 4 Mekong Delta

2018:

- Non-Rev Water VN
- Biz-Humanitarian
 Partnership Lab

2021:

 One Stop for Energy Efficiency

2020:

- GeoFutures GreenInvest
- Energise Africa
- Mini-Grid Lab KE

2019:

- Energy Efficiency Alliance
- Energy Access First Loss
- Solar Cow
- Smallholder Solar Pumps 2018:
- Africa GreenCo
- CEIA
- Global Distrib Collective
- Building Efficiency Accelerator

2021:

- PayGo for E-bikes
- ChargeUp!
- Smart Changing for Green Rides

2020:

- ZEBRA 2.0
- Getting to Zero Coalition
- E-mobility Kenya
- Clean Freight Bogota
- E- Cargo Trucks CO 2019:
- Clean Fleets- MX
- Green Freight- VN 2018:
- ZEBRA

2021:

- Refill Revolution
- Siklus
- Project STOP Banyuwangi
- Greening Cement
- Circular Waste Centers

2020:

- Circular Fashion Partnerships
- Siklus Refill Solutions
- Smart Solutions for Plastic Waste- ZA

2019:

- 3R Initiative
- PostConsumer Resin- VN 2018:
- New Plastics Economy KE
- Sustainable SEZs
- Circular Retrofit
 of Industrial Parks
- Food Delivery Companies
- VN Materials Marketplace

P4G Governance

P4G Partnerships











Board of Directors

Executive Committee

Global Hub
with Regional Managers
for Africa, Asia and
Latin America

National Platforms

Board of Directors



Flemming Møller Mortensen, Minister for Development Cooperation, Denmark



Woong Hwan Ryu, Executive VP, SK Telecom



Frank Rijsberman Director General, GGGI



Tatiana Clouthier, Secretary, Secretariat of Economy, Mexico



Karin Finkelston, Special Advisor to IFC Managing Director on Strategic Issues and Initiatives, IFC



Juan Carlos Jobet, Minister, Ministry of Energy of Chile



Shahriar Alam, State Minister of Foreign Affairs, Bangladesh



Dennis Awori, Chairman, Toyota Kenya Limited



Julia Prescot, Co-founder and Chief Strategy Officer, Meridiam



Ambassador Hyoeun Jenny Kim, Ambassador for Climate Change, Republic of Korea



Fekadu Beyene, Commissioner, EFCCC, Ethiopia



Cherie Nursalim, Vice Chairman, Giti Group



"Full list of P4G Board of Directors available at www.p4gpartnerships.org"

P4G Team

Team includes:



lan de Cruz, Global Director, has integrated climate change in the world's largest NGOs and shaped complex public-private partnership projects across sectors.



Leila Yim Surratt, Director of Strategy and Engagement, has extensive private sector and policy experience as former interim CEO for the Center for Clean Air Policy and consultant for Bain and Company.



Robyn McGuckin, Director of Partnerships, has managed energy projects and infrastructure reconstruction in more than 20 countries and has diverse and in-depth experience across sectors.



Sarbinder Singh, Director of Investments, is skilled in investment, innovation and portfolio management through all stages, has co-developed an innovative energy startup and has managed more than \$1 Billion of equity investment in energy partnerships.



Sangeetha Sarma, Head of Communications, has led communications for large government agencies and NGOs, and has conducted strategic trainings for NGOs around the world.



Anteneh Meseret Gelaw, Regional Manager Africa, has extensive experience in strategic partnership planning and business development, and a background as a legal advisor in Ethiopia.



Randy Rakhmadi, Regional Manager Asia, has a deep background in investment banking and energy investment with a specialization in financial instrument development.



Daniel Mejia, Regional Manager Latin America, brings a diplomatic background serving as a U.S. Foreign Officer with overseas tours in Beijing, Jakarta and Toronto.

Join the P4G Family

Partner With Us

- 1. Pioneering Green Partnerships: Accelerate our partnerships that are innovators of scalable models for impact
- 2. Investing in Impact:
 Invest in P4G and our partnerships as investors with a commitment to transformative impact

For P4G Updates:

- Subscribe to our newsletter
- Follow us on Twitter, LinkedIn and Facebook: @p4gpartnerships
- Get in touch: info@p4gpartnerships.org
- Learn more: www.p4gpartnerships.org



